

# 2021



## Federation of Buying Agents

*We are Better Together*



# JANUARY 2021

S M T W T F S

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10	11	12	13	14	15	16
17	18	19	20	21	22	23 
24	25	26	27	28	29	30
31						

- 1<sup>st</sup>-New Year's Day
- 9<sup>th</sup>-Better Together
- 13<sup>th</sup>-Lohri
- 14<sup>th</sup>-Makar Sankranti
- 23<sup>rd</sup>-Corner Meet
- 26<sup>th</sup>-Republic Day



Federation  
of Buying Agents

*This Month , Last Year*



XXVIII  
BT  
SERIES

There is  
*Always Something*  
to be thankful for

*Federation of Buying Agents*

Invites

Members to a an Evening of  
*fun and Networking*

11 Jan 2020

7:30 Pm Onwards  
Allure, Le Meridien

Event Organizers:





**WEEK**    **MONDAY**    **TUESDAY**    **WEDNESDAY**    **THURSDAY**    **FRIDAY**    **SATURDAY**    **SUNDAY**

1

1	2	3
New Year's Day		

4	5	6	7	8	9	10
					Better Together	

2

11	12	13	14	15	16	17
		Lohri	Makar Sankranti			

3

18	19	20	21	22	23	24
					Corner Meet	

4

25	26	27	28	29	30	31
Republic Day						

# FEBRUARY 2021

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28						

- 13<sup>th</sup>-Better Together
- 16<sup>th</sup>-Vasant Panchami
- 26<sup>th</sup>-Corner Meet
- 27<sup>th</sup>-Guru Ravidas Jayanti



Federation  
of Buying Agents

## This Month , Last Year

XXX  
BT  
Series

### NETWORKING PLATFORM

**BUYING AGENTS & EXPORTERS**

Join us for an Enjoyable evening  
& connect with Buying Agents

**22ND FEBRUARY 2020**

 Saturday , 3:00 pm -6:00 pm  
India Habitat Centre **Recoupex**  
New Delhi

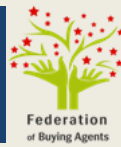
SPEAKER : DR. LINA JASUTIENE  
International Transport Lawyer,  
Cargo Transportation Expert

Registration Fee-3100/-

Call Ideation Desk for more details  
mail@Fba.Org.In |+91 836 880 5032  
www.fba.org.in



# FEBRUARY



# 2021

**WEEK**    **MONDAY**    **TUESDAY**    **WEDNESDAY**    **THURSDAY**    **FRIDAY**    **SATURDAY**    **SUNDAY**

**5**

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**6**

8	9	10	11	12	13 Better Together	14
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**7**

15 Vasant Panchami	16	17	18	19	20	21
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**8**

22	23	24	25	26 Corner Meet	27 Guru Ravidas Jayanti	28
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# MARCH 2021

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28	29	30	31			

- 11<sup>th</sup>-Maha Shivaratri
- 13<sup>th</sup>-Better Together
- 27<sup>th</sup>-Corner Meet
- 29<sup>th</sup>-Holi




Federation  
of Buying Agents







## This Month , Last Year

**CELEBRATING Womanhood**  
200 Entprising Women  
The Surya  
New Friends Colony, New Delhi  
Date : 8th March 2020, Sunday,  
Time : 11.00 - 18.00

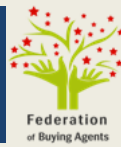
*A Journey Begins*  
Contribution - Rs 2000 On the Spot Regd. - Rs 2500

*Agenda for the Womanhood*  
12:00 : welcome  
12:30 : Lunch  
12:30 : (Simultaneous) Each Guest is called for her individual "Video bytes"  
15:55 : "Celebrating Womanhood" An Intro  
14:00 : A Journey Begins - Success Stories by Individuals  
17:45 : Group Bytes / Photos  
17:45 : Networking Break  
18:00 : Dispense "Love/Hot Spot"

Click here for Payment 

RSVP:-  
Shreya Bhasin, 8368805032 | Anil Puri, 9899190054 | Renu Arora, 7021592881  
An Event by      





**WEEK**    **MONDAY**    **TUESDAY**    **WEDNESDAY**    **THURSDAY**    **FRIDAY**    **SATURDAY**    **SUNDAY**

9

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8	9	10	11 Maha Shivaratri	12	13 Better Together	14
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22	23	24	25	26	27 Corner Meet	28
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13

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# APRIL 2021

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- 2<sup>nd</sup> - Good Friday
- 4<sup>th</sup> - Easter
- 10<sup>th</sup> - Better Together
- 14<sup>th</sup> - Vaisakhi
- 21<sup>st</sup> - Ram Navmi
- 24<sup>th</sup> - Corner Meet
- 25<sup>th</sup> - Mahavir Jayanti



Federation  
of Buying Agents

## This Month, Last Year

**Let's Understand Taxation**  
XXXI BT SERIES

**NOW ONLINE WEBINAR**

Advantages for Foreign Earners on Commission

Whose business qualifies as an intermediary and whose as a Service provider will be addressed

GST relief for Covid

Benefit for Service providers

Covid relief for Service providers Time & Length

How to deal with Wealth tax


Time : 5:00 pm - 7:00 pm  
BTS Webinar 77

*Saturday, 18th April 2020*  
Call I Education Desk now to book your seat  
Mail@Fba.org.in | +91 836 880 5032  
www.fba.org.in

**BTS BETTER TOGETHER SERIES**

WEBINAR 100  
APRIL 26TH, 12PM

**Recruitment, Induction and Retention during Covid-19**



MR. SUNIL SHARMA  
KICKSTARTY PLACEMENTS

TO PARTICIPATE, REGISTER BELOW  
#BTS Better Together Series  
#BTS Better Together Series  
#BTS Better Together Series

**BTS BETTER TOGETHER SERIES**

**TESTING NEEDED?**

17TH APRIL  
8PM



MR. GAURAV MISRA  
QUANTUM CONSULTANTS

# REGISTER ONTO THE BTS MEETUP GROUP AND JOIN THE FBA VC ROOM

**XXXII BT SERIES**

*The Indian Silk Exports Promotion Council*

Federation of Buying Agents

ENGAGING THE EXPORTING COMMUNITY  
*Monday, 13th April 2020*

How to deal with cancellations

Discussion on what to expect post Covid-19

Area to develop on Stage-1

Time : 3:30 pm onwards  
BTS Webinar

Call I Education Desk now to book your seat  
Mail@Fba.org.in | +91 836 880 5032  
www.fba.org.in

**Let's Understand Taxation**  
XXXI BT SERIES

**NOW ONLINE WEBINAR**

CA. Vaibhav Jain B.Com (H), LL.B., FCA, ACS, MBF (ICA), NISM, Associate Director | INIACSA renowned expert in the field of GST Advisory & Assurance, Risk Advisory, Business Strategy and Taxation, with very deep business acumen and angle of entrepreneurial along with proprietary review. An experienced player in systems effectiveness and International Markets

"Let's listen to an Expert" addressing Service Providers issues on GST and Indian Laws

Time : 5:00 pm - 7:00 pm  
BTS Webinar 77

*Saturday, 18th April 2020*  
Call I Education Desk now to book your seat  
Mail@Fba.org.in | +91 836 880 5032  
www.fba.org.in

**BTS BETTER TOGETHER SERIES**

**BUYING HOUSE EXPECTATIONS**

19TH APRIL  
8PM



MS. BHAWNA SINGH  
ISHANT GRANDUER

# REGISTER ONTO THE BTS MEETUP GROUP AND JOIN THE FBA VC ROOM





**WEEK**    **MONDAY**    **TUESDAY**    **WEDNESDAY**    **THURSDAY**    **FRIDAY**    **SATURDAY**    **SUNDAY**

**13**

<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
	Good Friday		Easter

**14**

<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>
					Better Together	

**15**

<b>12</b>	<b>13</b>	<b>14</b>	<b>15</b>	<b>16</b>	<b>17</b>	<b>18</b>
		Vaisakhi				

**16**

<b>19</b>	<b>20</b>	<b>21</b>	<b>22</b>	<b>23</b>	<b>24</b>	<b>25</b>
		Ram Navmi			Corner Meet	Mahavir Jayanti

**17**

<b>26</b>	<b>27</b>	<b>28</b>	<b>29</b>	<b>30</b>

# MAY 2021

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30 31

- 8<sup>th</sup>-Better Together
- 9<sup>th</sup>- Rabinranath Tagore's Birthday
- 12<sup>th</sup>-Eid ul-Fitr
- 26<sup>th</sup>-Buddha Purnima
- 29<sup>th</sup>-Corner Meet



Federation of Buying Agents

## This Month , Last Year

**PREVIEW TO VIRTUAL FAIRS**  
EPCH invites FBA Fraternity to come and have a first-hand view on how the Virtual Fairs will look and feel.

LEARN HOW TO TAKE BUYERS AROUND. LEARN HOW TO SCHEDULE APPOINTMENTS. Learn how to invite Buyers on the Platform.

Get onboard and take advantage of the opportunity  
**30 MAY | SATURDAY | 7:30 PM**  
Get familiarized with the process now is the time take advantage of it

Interested in Participating Register at : <https://forms.gle/4qaqubU5Z9xc8B8cA>

Idcation Desk  
Federation of Buying Agents  
+91 836-8805032 | mail@fba.org.in

**BETTER TOGETHER SERIES**

**WEBINAR 106**  
APRIL 28TH, 12PM

**BRAND**

Having a degree in MA in Brand Development from University of London (Anushree has worked with Publicis Capital & Brands of Desire before starting Brandeur as a Brand Consultant & in Client Servicing whereby she managed brands like Liberty Shoes, Voltas, Maruti Suzuki, Tata Power DDL among others

MS. TANUSHREE GARG SAHON

BRANDUR GLOBAL PVT. LTD.

TO PARTICIPATE, REGISTER BELOW  
<https://www.meetup.com/BTS-Better-Together-Series>  
WATCH LIVE BROADCAST:  
<https://www.meetup.com/BTS-Better-Together-Series>

**RECOUP YOUR LOSSES**  
WEBINAR 136 (DATE: 22ND MAY | TIME: 7PM)

Ms. Lina Jasutiene  
RECOUPEX, GERMANY

- Troubled by Shipping Losses / Damages?
- Intl Buyer not paying / defaults?

RecoupeX brings you One Stop solution to all your problems

MODERATED BY:  
Sh. Shweta Singh  
Buying House: Ishant Grandeur  
Key Categories: Apparel, Accessories and PPE Supplies

TO PARTICIPATE, REGISTER BELOW: <https://www.meetup.com/BTS-Better-Together-Series>  
WATCH LIVE BROADCAST: <https://www.facebook.com/FederationofBuyingAgents/>

**VENDOR CONNECT PROGRAM**  
WEBINAR 134 DATE: 20TH MAY | TIME: 7PM

INDIGO TEXTILES

We are manufacturer and exporter of Home Textiles, Baby Textiles and Accessories. We deal in various types of fabrics like linen, bamboo, organic cotton. Currently we are working with Reissense stores, Dollar general USA, Cira & Cira and many more.

MODERATED BY:  
Ms. Neeta Anuja  
Buying House - Trends International  
Key Categories: Apparel - Home Furnishing, Food

TO PARTICIPATE, REGISTER BELOW: <https://www.meetup.com/BTS-Better-Together-Series>  
WATCH LIVE BROADCAST: <https://www.facebook.com/FederationofBuyingAgents/>

**VALUE CHAIN AFTER GREAT PAUSE**  
WEBINAR 139  
DATE: 25TH MAY / TIME: 7PM

MR. SALIL CHAWLA  
DIRECTOR, FASHIONATING WORLD (FW) PUBLICATIONS  
In the space of T & C (Textile & Clothing) since over three decades, and have been a witness to this ever evolving mass globalized industry has helped me gain trade insights and deep understanding, have blissfully enjoyed every single moment of this fulfilling journey.

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WATCH LIVE BROADCAST:  
<https://www.facebook.com/FederationofBuyingAgents/>

**WEBINAR 145**

**COVER STORY**  
Meet **Ms Madhu Bali** - 30 Years of caring for those whom the Society had forgotten.  
Its time to thank for Others  
Let's enrich our lives with their experiences.  
Come be part of a Journey called **Life**

5th May | 4:30pm

**PANEL SPEAKERS**

MS. MADHU BALI  
Treasurer  
MKW Sweet Home

MR. SURESH MANSHARAMANI  
President  
MKW Sweet Home

MODERATED BY:  
MR. LOKESH PARABHAR  
Adindra LLC  
Multi - Product Buying House & Consulting Firm

TO PARTICIPATE, REGISTER BELOW:  
<https://www.meetup.com/BTS-Better-Together-Series>  
WATCH LIVE BROADCAST:  
<https://www.facebook.com/FederationofBuyingAgents/>



**WEEK**   **MONDAY**   **TUESDAY**   **WEDNESDAY**   **THURSDAY**   **FRIDAY**   **SATURDAY**   **SUNDAY**

17

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18

3	4	5	6	7	8	9
					Better Together	Rabindranath Tagore's Birthday

19

10	11	12	13	14	15	16
		Eid ul-Fitr				

20

17	18	19	20	21	22	23

21

24	25	26	27	28	29	30
		Buddha Purnima			Corner Meet	

22

31

# JUNE 2021

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26

27 28 29 30

- 12<sup>th</sup>-Better Together
- 26<sup>th</sup>-Corner Meet



Federation  
of Buying Agents

## This Month, Last Year

### CALLING ON Business AMBASSADORS

**Saturday 13th June 2020**

14:40 pm - 6:10 pm

**Let's Collaborate...**

NSIC invites FBA to its "first Stakeholder" meeting on discussing the parameters a scope of work

**Saturday 6th June 2020**

- How will the BA fraternity lead the Vendors in Intl Markets
- What all tools does the BA need to perform Expeditionly
- What sectors / product categories will be represented in the International Arena.

**Open to all BA's Only**

NSIC - is a Mini Ratna - PSU established by the Government of India  
FBA - is an Apex Body for Buying Agents / Business Ambassadors

**REGISTER HERE**  
FBA Ideation Team  
Mail: fba.org.in | +91 836 880 5032  
www.fba.org.in

### WEBINAR 164

#### GETTING THE BEST OUT OF YOURSELF

June 19, 2020 - 6:30 PM onwards



**Mr. Sukhdeepak Malwai**

- Discover the performance formula.
- Factors that inhibit performance
- Managing the inhibitors and getting both well being and peak performance.

**MODERATOR:**  
Ms. Sakshi Khattak  
Global Sourcing Specialist  
Key Categories: Accessories, Apparel, Storage, Home Decor, Gift & Hand, Pet Products, Glasses and Others



**TO PARTICIPATE, REGISTER BELOW:**  
<https://www.meetup.com/BTS-Better-Together-Series>  
**WATCH LIVE BROADCAST:**  
<https://www.facebook.com/FederationofBuyingAgents/>

### WEBINAR 150

#### SMART BUSINESS SERIES (SBS)

**Dr. Tamanna Chaturvedi**



5th June Friday  
6:35 pm - 8:30 pm  
(Doors close at 7:02)

FBA brings for its fraternity a unique opportunity to come and engage business gurus on learning Market Penetration Techniques and Case on them. The SBS series will consist of 18 live recorded Sessions in one Month talking on Specific, Subsect and Area of Opportunity. All Sessions will be towards targeted Growth.

**Register Now!**

This Month Dr. Tamanna Chaturvedi, Sr Professor of IIT will help us understand Market Research Tech and how to intelligently study the trends and world news. She will also establish the ground rules for the entire SBS Series and its advantages.

This will be an important Series for those who want to practice Competency in Growth Strategies.

**Come Learn How to get New Business from Old Market**  
FBA Members - Complimentary  
General - ₹200/- Session

Signup for the entire series and you get 18 sessions for a ₹9000/- net Plus 2 hrs of Master class

You can also Register on Meet-up to know of our upcoming Events  
<https://www.meetup.com/BTS-Better-Together-Series>

### WEBINAR 157

#### VENDOR CONNECT PROGRAM

12th June 6:30pm



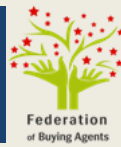
**Ms. Sana Rehman SOLBEES**

They have, over the years emerged as a renowned name in manufacturing premium quality range of apparels. Our wide range of product includes Women's western/ethnic wear, Men's shirt and Uniforms of various sectors & schools.

**MODERATOR:**  
Mr. Gaurav Mishra  
Buying House - Quantum Consultants  
Key Categories: High Fashion Garments of Leather & Seeded Collection.



**TO PARTICIPATE, REGISTER BELOW:**  
<https://www.meetup.com/BTS-Better-Together-Series>  
**WATCH LIVE BROADCAST:**  
<https://www.facebook.com/FederationofBuyingAgents/>



**WEEK**    **MONDAY**    **TUESDAY**    **WEDNESDAY**    **THURSDAY**    **FRIDAY**    **SATURDAY**    **SUNDAY**

**22**

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**23**

7	8	9	10	11	12	13
					Better Together	

**24**

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**25**

21	22	23	24	25	26	27
					Corner Meet	

**26**

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# JULY 2021

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- 10<sup>th</sup>-Better Together
- 12<sup>th</sup> - Ratha Yatra
- 20<sup>th</sup>-Eid ul-Zuha (Bakrid)
- 24<sup>th</sup>-Corner Meet



Federation  
of Buying Agents

## This Month , Last Year

**Webinar**

**INTERACTIVE Q&A WITH FREIGHT FORWARDERS, BUYING AGENTS AND EXPORTERS**

Troubled by Cargo Damages?  
Customers not paying?  
Let's Resolve Grievances and recover your losses

**SESSION - 2  
SMART BUSINESS SERIES**

**Case Analysis - EU Markets**  
Masterclass by **Dr. Yamanna Chaturvedi**

Let's learn the market penetration technique for **EU Markets**  
Registration : <https://bit.ly/FBA-SBS>  
Date - 3rd July, Friday  
Time - 6:40 PM

**Mr. Lokesh Parashar** | **Ms. Bhawna Singh**

July 5th, 2020  
Time: 6:30-8:30 PM

**WEBINAR 176**

**VENDOR CONNECT PROGRAM**  
July 17th, 2020 - 6:30 PM onwards

**Mr. Harjas Singh**  
Samraths Textile Export Company

As part of a 19 year old textile export organization we are manufacturing and exporting clothing and apparel. We are also focused on niche traditional textiles. Our main markets include countries such as Bahrain, Malaysia, Thailand, Singapore, Brunei to name a few. We have a total of 6000+ employees and are in the process of setting up an apparel manufacturing unit. We require potential partners, investors, agencies, banks. We have prepared work lists for export and fabric treatments and will be able to provide export work lists and visa req.

**MODERATED BY:**  
**Ms. Sandhya Senanai**  
Buying House - Text Agencies Pvt. Ltd.  
Part of FICREA Weaving Group  
Home Textiles Rugs and Floor Coverings

**TO PARTICIPATE, REGISTER BELOW:** <https://www.meetup.com/BS-Partner-Together-Series>  
**WATCH LIVE BROADCAST:** <https://www.facebook.com/FederationofBuyingAgents/>

**WEBINAR 195**

**VENDOR CONNECT PROGRAM**  
July 20th, 2020 - 6:30 PM onwards

**Mr. Karthik Subramani**  
Kilobadi Shankar & Co

Our company started over half a century ago. We have decades of experience in providing good services to quality products & exporters from across India to the USA & Europe Markets. We have list of regular customers who are wholesalers, distributors, departmental stores, chain stores etc. We would like to introduce ourselves as manufacturers and exporters of Fabrics, Made-up Linens, Table Linens & Kitchen Linens

**MODERATOR**  
**Ms. Navea Anuj**  
Buying House - Trends International  
Apparel, Home Furnishing, Food

**TO PARTICIPATE, REGISTER BELOW:** <https://www.meetup.com/BS-Partner-Together-Series>  
**WATCH LIVE BROADCAST:** <https://www.facebook.com/FederationofBuyingAgents/>

**WEBINAR 185**

**VENDOR CONNECT PROGRAM**  
July 10th, 2020 - 6:30 PM onwards

**TMI International**  
Manufacturers & Exporters of Home Textiles

**MRS. M. THENMOZHI**  
TM INTERNATIONAL

**Mr. Vimal Shah**  
Goodwill Impex Ltd.

**MODERATOR**  
**Ms. Sangeeta Venkiah**  
Buying House - Springs Decor  
Key Categories: Home Decor & Textiles

**TO PARTICIPATE, REGISTER BELOW:** <https://www.meetup.com/BS-Partner-Together-Series>  
**WATCH LIVE BROADCAST:** <https://www.facebook.com/FederationofBuyingAgents/>



**WEEK**   **MONDAY**   **TUESDAY**   **WEDNESDAY**   **THURSDAY**   **FRIDAY**   **SATURDAY**   **SUNDAY**

26

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					Better Together	

28

12	13	14	15	16	17	18
Ratha Yatra						

29

19	20	21	22	23	24	25
	Eid ul-Zuha (Bakrid)				Corner Meet	

30

26	27	28	29	30	31

# AUGUST 2021

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29 30 31

- 14<sup>th</sup>-Better Together
- 15<sup>th</sup>-Independence Day
- 19<sup>th</sup>-Muharram
- 21<sup>st</sup>-Onam
- 22<sup>nd</sup>-Raksha Bandhan
- 28<sup>th</sup>-Corner Meet
- 30<sup>th</sup>-Janamashtami



Federation  
of Buying Agents

## This Month , Last Year

**SMART BUSINESS SERIES**  
SESSION 3  
Calling | Calling | JAPAN Calling

1. What works in Japan - products and prices  
2. How to approach Japanese Buyers - culturally Business practices, behaviour

DATE: 7 AUGUST 2020, Friday  
Time: 8:40 PM  
Registration: <https://bit.ly/FBA-Events>

**Smart Business Series**  
**EXPAND YOUR BUSINESS TO JAPAN**  
Calling | Calling | Japan Calling

Session 3  
Online Virtual Meet (Zoom)  
7 AUGUST 2020, Friday  
8:40 PM  
Rs. 2200/-

Dr. Tamanna Chaturvedi  
7 AUGUST 2020, Friday  
8:40 PM  
Rs. 2200/-

1. What works in Japan - products and prices  
2. How to approach Japanese Buyers - culturally Business practices, behaviour

For more details:  
Mail@fba.org.in

**WEBINAR 219**

**WANT TO BUILD YOUR CREDIBILITY?**  
August 13th, 2020 - 6:30 PM onwards

- Understand how people behind the business matter
- The power of Personal Brand to establish credibility
- Why your visibility matters for your business.
- Basics of online strategies to grow your visibility

Mr. Hemender Mendir  
Ms. Linda Augustine

TO PARTICIPATE, REGISTER BELOW: <https://www.meetup.com/ITS-Better-Together-Series>  
WATCH LIVE BROADCAST: <https://www.facebook.com/FederationofBuyingAgents>

**WEBINAR 217**

**LIAISON/BUYING HOUSE YOUR INTERNATIONAL PARTNER**  
August 11th, 2020 - 6:30 PM onwards

- Making dreams come true... journey of persistence and passion.
- Trends International: from B2B to a diversified business portfolio.
- Business Verticals: Sourcing, Social, Food, Global Supply Chain, Engineering, Investment Banking.
- Global Opportunity for Agro & Food Processing Industry

Ms. Meera Anjali  
Trends International Inc

TO PARTICIPATE, REGISTER BELOW: <https://www.meetup.com/ITS-Better-Together-Series>  
WATCH LIVE BROADCAST: <https://www.facebook.com/FederationofBuyingAgents>

**WEBINAR 231**

**LIAISON/BUYING HOUSE YOUR INTERNATIONAL PARTNER**  
August 25th, 2020 - 6:30 PM onwards

25 years experience in Fashion sourcing, working at top Buying Houses to establishing one's own Business, supplying to key Fashion Brands worldwide.

- A new way to look at Design as a USP.
- Creating bestsellers for our Clients.
- Success strategy Post Covid 2020-22.
- Target 2050, opportunities for India (think Premium).

Mr. Rahul Salanki  
Aesthus Design & Consulting

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WATCH LIVE BROADCAST: <https://www.facebook.com/FederationofBuyingAgents>

**WEBINAR 220**

**WHY TO DESIGN & INNOVATE?**  
August 14th, 2020 - 6:30 PM onwards

- How do you continue to be creative & keep innovating as a designer?
- How does collaboration help with design?
- How do you straddle the bridge between pure design and designing for a client or company?

Ms. Cynthia Benson  
Ms. Lokesh Parashar

TO PARTICIPATE, REGISTER BELOW: <https://www.meetup.com/ITS-Better-Together-Series>  
WATCH LIVE BROADCAST: <https://www.facebook.com/FederationofBuyingAgents>



# AUGUST



Federation  
of Buying Agents

# 2021

**WEEK**   **MONDAY**   **TUESDAY**   **WEDNESDAY**   **THURSDAY**   **FRIDAY**   **SATURDAY**   **SUNDAY**

30

1

31

2	3	4	5	6	7	8

32

9	10	11	12	13	14	15
					Better Together	Independence Day

33

16	17	18	19	20	21	22
			Muharram		Onam	Raksha Bandhan

34

23	24	25	26	27	28	29
					Corner Meet	

35

30	31
Janamashtami	

# SEPTEMBER 2021

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19	20	21	22	23	24	25
26	27	28	29	30		

- 10<sup>th</sup>-Ganesh Chaturthi
- 11<sup>th</sup>-Better Together
- 25<sup>th</sup>-Corner Meet



Federation  
of Buying Agents

## This Month , Last Year

**SMART BUSINESS SERIES**  
SESSION 4  
**LATIN AMERICA**  
*here we come*

Let's grow business come learn what sell in these markets.

DATE - 4 SEPTEMBER 2020, Friday  
TIME - 6-8 PM  
Registration: <https://bit.ly/FBA-EVENTS>

Going on  
**AN INTERNATIONAL TEXTILE & APPAREL FAIR**  
Federation of Buying Agents (FBA) & Federation of Indian Chambers of Commerce and Industry (FICCI)  
**23-27 Sept, 2020**  
To Register:  
<https://forms.gle/8TgLEt4V18TKp1IA>

Call Ideation Desk for more details  
Mail@fba.org.in | +91 8368805032  
[www.fba.org.in](http://www.fba.org.in)

**WEBINAR 238**  
**LIAISON/BUYING HOUSE YOUR INTERNATIONAL PARTNER**  
September 1st, 2020 - 6:30 PM onwards

**"25 Years In an ever-changing India. Learning & experiences of my 25 years in India. From my beginning as a "Candy Man" to become an Entrepreneur in the Fashion Business."**

**Mr. Natolino Doo**  
CEO  
Pura Cotton

**Ms. Bhawana Singh**  
Co-founder  
Key Categories - Apparel, Accessories & PPI Supplies

**igf global**  
The industry recognized Bhawana Singh as a dedicated, hardworking and honest person. Over the years she has worked with some of the renowned retailers and exporters like Gras, Maxco, Target, T.J. Maxx, Orient Craft to name a few before establishing her own venture in 2016. Gifted with an eye for details and with extensive knowledge of 28 years in global sourcing, manufacturing, product development and supply chain management covering apparel, accessories, she understands all aspects about delivering quality, presentation, aesthetics, fit, drapes, hand-feel, importance of colour and whatever it takes to be a principled successful entrepreneur.

FBA Ideation Desk  
[ideation@fba.org.in](mailto:ideation@fba.org.in) | +91 836 880 5032  
[www.fba.org.in](http://www.fba.org.in)





**WEEK**    **MONDAY**    **TUESDAY**    **WEDNESDAY**    **THURSDAY**    **FRIDAY**    **SATURDAY**    **SUNDAY**

35

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36

7	8	8	9	10 Ganesh Chaturthi	11 Better Together	12
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37

13	14	15	16	17	18	19
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38

20	21	22	23	24	25 Corner Meet	26
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39

27	28	29	30
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# OCTOBER 2021

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24	25	26	27	28	29	30
31						

- 2<sup>nd</sup> – Gandhi Jayanti
- 9<sup>th</sup> -Better Together
- 15<sup>th</sup>-Dussehra
- 20<sup>th</sup>-Maharishi Valmiki's Birthday
- 23<sup>rd</sup>-Corner Meet
- 24<sup>th</sup>-Karva Chauth



Federation  
of Buying Agents

## This Month , Last Year



**WEEK**   **MONDAY**   **TUESDAY**   **WEDNESDAY**   **THURSDAY**   **FRIDAY**   **SATURDAY**   **SUNDAY**

39

1	2	3
	Gandhi Jayanti	

40

4	5	6	7	8	9	10
					Better Together	

41

11	12	13	14	15	16	17
				Dussehra		

42

18	19	20	21	22	23	24
		Maharishi Valmiki's Birthday			Corner Meet	Karva chauth

43

25	26	27	28	29	30	31

# NOVEMBER 2021

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7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

- 4th-Diwali
- 10th-Chhath Puja
- 13th-Better Together
- 19th-Guru Nanak Gurpurab
- 27th-Corner Meet



Federation of Buying Agents

## This Month , Last Year

**SMART BUSINESS SERIES**  
SESSION 6  
**CIS Countries**  
*Surprise Surprise*

DATE: 6 NOVEMBER 2020, Friday  
TIME: 6:40 PM

Registration - <https://fbfa.org.in>

**All Buying Agents Invited to introductory session**

• Come be part of a meeting engagement -  
• Learn what products sell in Latin America -  
• Find a partner to grow with -

08 November 2020 / Thursday  
India Time : 6:30 pm to 8:00 pm

Location: Team | Federation of Buying Agents  
+91-4368805032 | [mail@fbfa.org.in](mailto:info@fbfa.org.in)  
[www.fbfa.org.in](http://www.fbfa.org.in)

### POWER PACKED WEEK AT FBA

**Opening Session between Camindia (Chile) and FBA**  
Date: 5th November 2020  
Thursday India Time : 6:30 pm to 8:00 pm

**Smart Business Series By Dr. Tamanna Chaturvedi**  
Session -6  
On CIS Countries  
6th November 2020 / Friday  
6:40pm to 8:30pm

**WTC 1<sup>st</sup> Webinar**  
Speaker: Ms. Anika Passi  
Grow your Business with Australia and New Zealand  
Date: 7th November 2020 / Saturday  
Time : 6:30 pm to 8:00 pm

**B2B Webinar Series** Fashion Summit  
Grow your Business 1st-21st November 2020

Hack@FashionTech

**GRIEVANCES REDRESSAL WITH BUYERS & SHIPPING LINE**

13TH NOVEMBER 2020 15:00-17:00 HOURS (IST)

HOW TO AVOID A PAYMENT DISTRIBUTE WITH THE BUYER AND THE FREIGHT FORWARDERS, ADKINDIA HAS BEEN FIGHTING FOR PAYMENT DISTRIBUTION ON BEHALF OF INDIAN EXPORTS.

**Mr. Lokesh Parashar**  
ADKINDIA LLC (USA)

- Owns Adkindia LLC Buying House having offices in India and US.
- He has been a strong advocator for Global Trade, through his US offices, he helps connect Manufacturers / Factories / Others with the US Market.
- Has been successfully Mentoring Start-up Exporters.
- Lokesh Parashar has been in Service Industry since 1990. He holds an Engineering Degree & a Diploma in Export Management.
- Is a voracious book reader and Networker. Has shared many stories through his own Podcast and LinkedIn Pages. He is a parallel Lecturer for many institutes such as IFT, IMS to name a few.
- He recently Published his book on "Tnt Business".

**register**

Live on WTC Facebook: [https://m.facebook.com/story.php?story\\_fbid=1015797531228019&id=598703016](https://m.facebook.com/story.php?story_fbid=1015797531228019&id=598703016)  
Live on FBA Facebook: <https://www.facebook.com/FederationofBuyingAgents/>

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**WEEK**    **MONDAY**    **TUESDAY**    **WEDNESDAY**    **THURSDAY**    **FRIDAY**    **SATURDAY**    **SUNDAY**

**44**

1	2	3	4	5	6	7
			Diwali			

**45**

8	9	10	11	12	13	14
		Chatth Puja			Better Together	

**46**

15	16	17	18	19	20	21
				Guru Nanak Gurburab		




**47**

22	23	24	25	26	27	28
					Corner Meet	

**48**

29	30

# DECEMBER 2021

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12	13	14	15	16	17	18
19	20	21	22	23	24 	25 
26	27	28	29	30	31	

- 11<sup>th</sup>-Better Together
- 24<sup>th</sup>-Corner Meet
- 25<sup>th</sup>-Christmas Day



Federation  
of Buying Agents

## This Month , Last Year

Higher Employee Retention  
Reduces Legal Problems  
Safety and Security  
Better Public Relations  
Grow With Your Business

**SMART BUSINESS SERIES**  
**SESSION 7**  
**GOI**  
**Policy Advantage Compliance**  
"New and Coming up"  
DATE - 4 DECEMBER 2020, Friday  
TIME - 6-40 PM

**CB Elections 2020**  
22.12.2020  
Register now with us at the Ideation desk for online voting





# DECEMBER



# 2021

**WEEK**   **MONDAY**   **TUESDAY**   **WEDNESDAY**   **THURSDAY**   **FRIDAY**   **SATURDAY**   **SUNDAY**

48

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49

7	8	8	9	10	11	12
					Better Together	

50

13	14	15	16	17	18	19
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51

20	21	22	23	24	25	26
				Corner Meet	Christmas Day	

52

27	28	29	30	31
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## Logo stands for

From a distance these look as a pair Doves – ushering in harmony and bringing in aspiration to rise above and fly freely



Each Star depicts a Buying Agent (BA)  
After all we are the celebrities of the industry

The hands represent the Industry Support which catapults us in the sky and allows us to leap big.

## Federation of Buying Agents

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